



IMO NEWS / AGENT COMMISSION ANNOUNCEMENT

Life Commission Rate Changes



Commission Rate Changes on Juvenile Business Issue Ages 0-17

The commission rates for juvenile business (issue ages 0-17) are changing. Any FG Life-Choice or FG Life-Elite applications dated March 23, 2015 and after will receive the new commission rates. This change allows us to continue to write life business in this age group and offer some of the best quality FIUL products for young children.

Access Your New Commission Schedule

SalesLink will be updated by March 23, 2015 with the new commission schedules for FG Life-Choice and FG Life-Elite. To access to the new commission schedule, please log in to SalesLink.

Transition Rules

The commission rate change will apply to those applications dated March 23, 2015, and thereafter. To receive the current commission rates on Juvenile Business for Issue Ages 0-17, FG Life-Choice and FG Life-Elite applications must be dated prior to March 23, 2015, and be received in our Service Center by Monday, March 30, 2015. Any FG Life-Choice and FG Life-Elite application that is dated prior to March 23, 2015 but received after March 30, 2015, will be paid at the new commission rate.

Our Focus

Our focus at FGL is to offer some of the best values in the FIUL industry. These changes reflect our commitment to pricing integrity and our accountability to our distribution partners and policyholders. We respect and value our partnership with you and appreciate your business and more importantly, your continued loyalty.

More Information

For more information, please visit our agent portal SalesLink or contact us directly at salesdesk@fglife.com.

Form Number: ICC12-LPI1061(07-12), LPI-1037(07-12); ICC12-LPI1060(07-12), LPI-1036(07-12); et al. Fidelity & Guaranty Life is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York and, in New York only, Fidelity & Guaranty Life Insurance Company of New York. Each Fidelity & Guaranty Life company is solely responsible for its contractual commitments. Fidelity & Guaranty Life Insurance Company, Des Moines, IA